PLUS
• Food
• Background music was turned off
• Information was applicable
• Presenter did a great job of keeping information clear and concise

DELTA
• No ice for drinks
• People are getting multiple emails with the same content
• Parking was an issue

What others are doing to promote continuous improvement

Austin CoP Event: Continuous Improvement; Presented by: Jeff Roussell; 2.21.2017
Austin Community of Practice

2017 Calendar of Events

January
Kickoff Happy Hour
Yardhouse at Domain Northside

February
Continuous Improvement "KaiNexus" * National Event: Call for Topics for 19th Annual LOI Congress "Capture and Leverage the Lean Advantage"
Tuesday, Feb 21 - Lunch event
Fiberove

Early April
Intro to Lean Workshop - Aaron Pitt & Bernita Belkman
Thursday, April 6th - All day event
Texas Hospital Association

Late April
The Business Case for Lean
John Pemberton, LOI
Thursday, April 27th - Lunch event
Galvanize

May
Target Value Design, @ Location TBD * National Event: May 30th & 31st Lean Design Forum (Chicago, IL)

June
Lean Coffee, @ Location TBD

July
Break, Mid-Year check-in with CoP

August
Happy Hour, @ Location TBD

September
National Speaker - TBD, @ Location TBD

October
Lean Coffee - Congress Recap Focus, @ Location TBD * National Event: Oct 16-20 - 19th Annual Lean Congress (Anaheim, CA)

November
Learnings - Success & Failure Panel with CoP Members @ Location TBD

December
Break
Developing a Culture of Continuous Improvement

Jeff Roussel
VP of Sales
Jeff.Roussel@KaiNexus.com
THE GOLDEN CIRCLE
Why Me?
Why Lean?
How do we become Lean?
Kaizen
Continuous Improvement
Continuous Improvement :: Kaizen :: Pursue Perfection

“everybody improving, everywhere, and every day”
“Continuous Improvement is better than delayed perfection.”

Mark Twain
Straight from Toyota

• Leaders development people by
  1. Surfacing problems
  2. Solving problems

• Creating an environment where this happens
Profit gap

Based on earnings before interest and taxes, Toyota is forecast on average to earn more than $2,700 per vehicle sold for its current fiscal year (ending March 31).

Average earnings per vehicle sold

<table>
<thead>
<tr>
<th>Company</th>
<th>Earnings per Vehicle Sold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toyota</td>
<td>$2,726</td>
</tr>
<tr>
<td>Ford</td>
<td>$994</td>
</tr>
<tr>
<td>FCA</td>
<td>$850</td>
</tr>
<tr>
<td>GM</td>
<td>$654</td>
</tr>
</tbody>
</table>

*Based on Toyota forecast of 9 million vehicles sold, and income of 2.92 trillion yen before taxes. (Uses current exchange rate.)

Source: Company data

The Detroit News
Yeah, but... how do I get my organization to do this?
How to create a great Improvement Culture
Leadership
4 Aspects of Great Lean Leadership

- Commitment
- Communication
- Resources
- Accountability
1. State your belief in continuous improvement
2. Explain why improvement is important (goals & strategy)
3. Participate in improvement yourself
4. Spend lots of time in Gemba on the jobsite
5. Ask often for Opportunities for Improvement
6. Respond quickly to every new idea
7. Set a goal to implement something
8. Help create time for your people to take action
9. Coach your people to solve their own problems
10. Rinse and Repeat
How to create a great Improvement Culture

Leadership

CI

Improvement Processes

Enabling Technology
4 Aspects of Great Improvement Processes

Simple
Consistent
Disciplined
Organized
Teach your people how to identify waste
The 7 Wastes

1. Overproduction
2. Inventory
3. Waiting
4. Motion
5. Transportation
6. Rework
7. Over Processing
Teach your people how to practice basic problem solving
Teach your people a simple improvement process
Capture

Share

Measure

Implement

Improvement Cycle
Set up a cadence
See One
Do One
Teach One
Figure out a way to organize improvements
How to create a great Improvement Culture
5 Aspects of Great Improvement Technology

Usability
Visibility
Collaboration
Knowledge Sharing
Impact
Focus Areas for a great Improvement Culture
Last Thoughts
Just get started
Try it on your team first
Start with an attitude adjustment
Set small goals
Never forget why it’s called Continuous Improvement
Q&A

• Web:
  • www.kainexus.com
  • blog.kainexus.com

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  • www.kainexus.com/webinars

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Thanks!

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