

# Relational Contracting Symposium

Atlanta, 11/18-19/04

## ***Desired Outcomes***

1. Agree the extent to which traditional business structures in the construction industry do not promote pursuit of the lean ideals; namely to deliver projects while generating value and eliminating waste.
2. Agree that pursuit of the lean ideals is best for everyone except those who live off the waste generated in traditional business structures.
3. Explore what business structures promote pursuit of the lean ideals and what forms of contract best enable those business structures.
4. Understand experience to date with 'lean' business structures and forms of contract and explore how such structures and forms might be improved.
5. Explore how best to encourage deployment of 'lean' business structures and forms of contract.

## ***Agenda***

### **Day One**

1. Start up                      Greg Howell                      8:00-8:15
  - a. Welcome
  - b. Desired outcomes and agenda
2. Traditional business structures and the lean ideal      Glenn Ballard                      8:15-9:00
3. Reports from the front
  - David Campbell "Presentation and the Lawyer's Role in Contract Planning"                      9:00-9:45
  - David Mosey "A New World for Project Managers"                      9:45-10:30
  - BREAK                      10:30-10:50
  - Owen Matthews "Integrated Project Delivery"                      10:50-11:35
  - Collect issues and questions                      11:35-12:00
  - LUNCH                      12:00-1:00
  - Robert Gerrard "Relational Contracts - NEC in Perspective"                      1:00-1:45
    - Penny-Anne Cullen (title pending)                      1:45-2:15
    - Barbara Colledge (title pending)                      2:15-3:00
    - BREAK                      3:00-3:20
    - Will Lichtig "Sutter Healthcare's approach to capital projects"                      3:20-4:05

4. Selection of issues for discussion on Day Two 4:05-4:45

5. Evaluation/Adjourn 4:45-5:00

## **Day Two**

1. Review Day One 8:00-8:20

2. How might emergent business structures and forms of contract be further improved?  
8:20-12:00

LUNCH 12:00-1:00

3. How best to deploy lean business structures and forms of contract? 1:00-3:30

4. Next steps/Adjourn 3:30-4:00