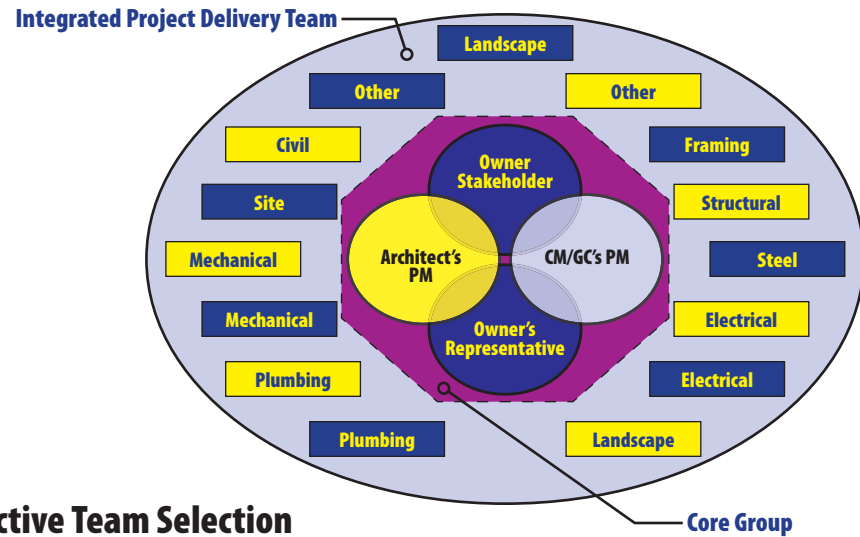


Sutter Health's Integrated Agreement

Integrated Team Concepts



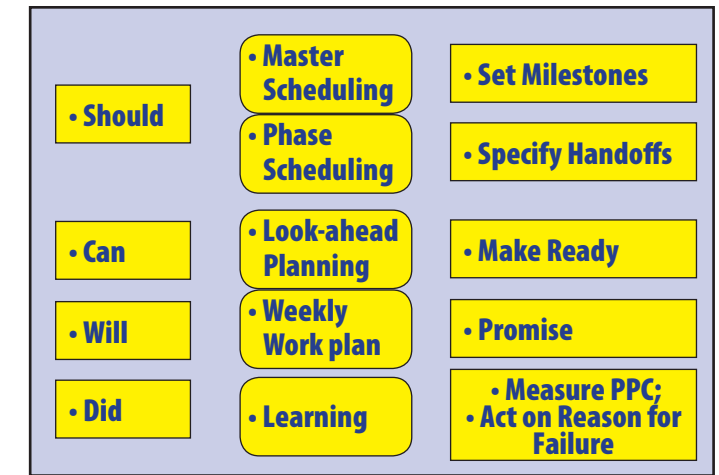
Collective Team Selection
 Communication Protocols
 Budget Feasibility Assessment
 Target Value Design Plan

Value Proposition

Follow the Five Big Ideas
Business Case as Design Criteria
Maximize Value and Eliminate Waste
Manage by Reliable Promising

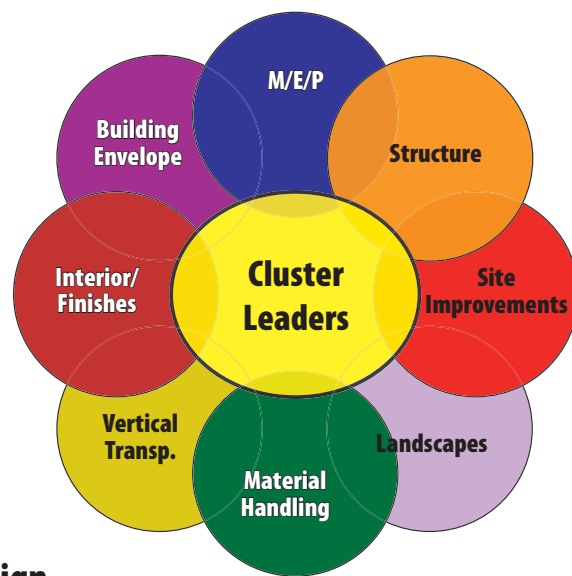


Pull Planning (LPS™)



Work Structuring
 Built-In Quality Plan
 Zero RFI Goal (conservation and confirmation)
 5S Plan (sort, set, shine, standardize, sustain)

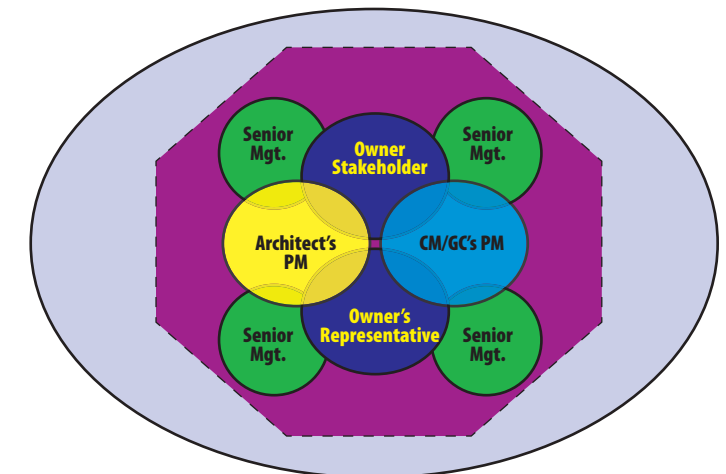
IPD Target Value Design Clusters



“Big Room” Design
 Incentive Saving Plan
 Fast Pay Makes Fast Friends
 Cost-Plus/GMP Trade Contacts

Executive Involvement

Core Group/Senior Management



PPC/Pareto Data
 Plus/Delta
 Project Assessments
 Benchmarking